

LIDD RENDEZVOUS

DAY 1

LIDD Staff Retreat

24 October 2024

InterContinental Hotel, Montreal



Here are some recommended places to eat and visit around the area

- | | |
|-------------------------------|---------------------------------------|
| Drink | Cafés |
| 1 The Farisides | Nous Sommes Café |
| 2 Wolf & Workman Pub | Dispensa |
| 3 Coldroom Speakeasy | La Finca Café & Bureau |
| 4 Nhàu | Parma Café |
| 5 Brasserie Les Soeurs Grises | Structure Coffee Roasters |
| 6 El Pequeño | 49th Paralel Coffee Roasters |
| 7 Philemon | Café Parvis |
| 8 Cloakroom | Café Pista |
| 9 BreWiskey | |
| 10 Auberge Saint-Gabriel | |
| Food | Points of Interest |
| 11 Monarque | Eaton Centre & Saint-Catherine Street |
| 12 Jardin Nelson | Montreal Convention Centre |
| 13 Stelliina | Le Grand Fou de Montreal |
| 14 Garde Manger | Port of Montreal Observation Tower |
| 15 Olive et Gourmando | Place d'Armes Square |
| 16 Dandy | Clock Tower Quay |
| 17 Modave | Marché des Écluisiers |
| 18 Forellino | Square Victoria |
| 19 Pub St. Pierre | Pata Bota Spa |
| 20 Nouilles de Lan Zhou | Arts and Culture |
| 21 Capitale Tacos | Musée des Beaux-Arts |
| 22 Place Garmin | Musée d'Art Contemporain de Montréal |
| 23 Mano Cornuto | |
| 24 Daidongnae | |

Welcome Note

We are thrilled to welcome you to our annual LIDD Rendezvous 2024. It's a treat to have the entire company here in Montreal. Being together in person this week builds lasting bonds and makes LIDD a stronger firm.

Today we'll focus internally – on enhancing our communications skills, increasing our technical knowledge, and building our teams. Tomorrow, our clients, vendors, and prospects will join us. Together we'll explore a variety of interesting topics, with a focus on highlighting the connections between digital and physical infrastructure in supply chains.

We encourage you to take full advantage of this opportunity to learn and connect. Meet everyone you can, compare notes, and see how you could collaborate in the future.

Enjoy the festivities – always keeping it professional – and thank you for coming!

Program

Thursday - October 24									
7:30 - 8:30	Breakfast at Nordheimer								
8:30 - 9:00	Welcome Remarks by Charles Fallon								
9:00 - 10:30	<p>3 Essentials of Communication: Synthesis, Structure, Story by Jared Lee</p> <p>Nordheimer Communicating clearly and concisely with our clients and vendors is fundamental to our success. In this session, we'll review three keys to effective business communication. First, we recognize the importance of synthesis for delivering impactful, actionable insights. Next, we examine two alternative structures for communicating a message, emphasizing why one works better in most situations. Finally, we explore ways to tailor messages to a specific audience in both structure and narrative. This session is for everyone at LIDD.</p>								
10:30 - 10:45	Break								
10:45-12:00 <i>Choose the session you would like</i>	<p>Applying the Essentials of Communication Every Day by Jared Lee</p> <p>Nordheimer This workshop extends and reinforces the learnings of the 3 Essentials workshop. Participants will work with their colleagues on facilitated activities to apply synthesis, structure, and story to common business contexts. They will receive feedback for improvement from the facilitator and peers. This is a great chance to practice for anyone who wants to improve their communication skill, and is mandatory.</p>								
	<p>From the Ground Up: Building a Planning Practice at LIDD by Emilio Colangelo</p> <p>Wilcom In this talk, I'll share how we organically built a planning practice by focusing on delivering value. It all started with solving a client's problem, which evolved into a structured offering that resonated with others. I'll discuss the importance of identifying opportunities, being patient, and always being prepared to showcase your work when the moment arises.</p>								
	<p>Onomatic: Under the Hood by Jean-Martin Roux, Dimitrios Touloumis and Nicolas Laplante</p> <p>Fraser In this interactive, hands-on session, you'll embark on an in-depth exploration of edge computing and automation control. We'll start with a quick overview of Onomatic's core capabilities. We'll dive into the platforms and tools that power our microservices-based cloud applications. Finally, witness the action firsthand: we'll showcase a live demonstration where a cloud application communicates directly with putwalls, bringing automation concepts to life before your eyes.</p>								
12:00 - 13:00	Lunch								
13:00 - 16:00	<p>Team Time</p> <table border="0"> <tr> <td>Consulting - Nordheimer</td> <td>MS Dynamics - Fraser</td> <td>Salesforce - Wilcom</td> <td>Shared Services - Delafond</td> </tr> <tr> <td>Onomatic - LIDD, Ville Marie</td> <td>NetSuite - LIDD, Dining Room</td> <td>Warehouse Technology - LIDD, Dining Room</td> <td></td> </tr> </table>	Consulting - Nordheimer	MS Dynamics - Fraser	Salesforce - Wilcom	Shared Services - Delafond	Onomatic - LIDD, Ville Marie	NetSuite - LIDD, Dining Room	Warehouse Technology - LIDD, Dining Room	
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Onomatic - LIDD, Ville Marie	NetSuite - LIDD, Dining Room	Warehouse Technology - LIDD, Dining Room							
16:00 - 18:00	Work								
18:00 - 20:30	Dinner Everyone has been pre-assigned to a restaurant located either at the Old Port or in Chinatown.								

Venue

4th Floor



5th Floor



Speakers



Emilio Colangelo
LIDD
Managing Director

Bio: Emilio leverages his industrial engineering background to lead supply chain planning initiatives at LIDD. Focused on transforming operations through meticulous planning and technology integration, he excels in driving improvements in forecasting, inventory management, and customer service levels.



Jared Lee
Juniper
Principal

Bio: Jared is a Principal at Juniper, a boutique firm providing consulting at the creative intersection of strategy, innovation, and culture. He helps clients make sense of complexity, foster creativity, and improve team performance. Jared is also a Faculty Lecturer at McGill University's Desautels Faculty of Management, where he teaches design thinking, innovation, and entrepreneurship.



Jean-Martin Roux
Onomatic
President & CEO

Bio: Jean-Martin has been a logistics applications and integration specialist since 2005 and helps clients throughout North America implement supply chain technology. He has worked with clients on all facets of their supply chain application park.



Nicolas Laplante
Onomatic
Chief Product Officer

Bio: Nicolas is a co-founder of Onomatic, where he leads the product vision, strategy, and design. Nicolas was a leading figure in software engineering for SOLOCHAIN, one of North America's top Warehouse Management Systems. Now, his vision for Onomatic is to transform how businesses use automation, making it more accessible and efficient.



Dimitrios Touloumis
Onomatic
Chief Technology Officer

Bio: Dimitrios is a co-founder of Onomatic, where he leads the product's technological infrastructure, and compliance initiatives. With 20+ years experience shaping the market with SOLOCHAIN WMS, Dimitrios is at the forefront of supply chain technology. At Onomatic, his expertise is central to building resilient, scalable systems, ensuring the solution evolves alongside industry demands.